

Exhibit A

**DODDRIDGE COUNTY COMMISSION
LORENA CATEE SLATER, CLERK
108 COURT ST., SUITE 1
WEST UNION, WV 26456
(304) 873-2631**

December 1, 2021

**I, Lorena "Catee" Slater, Clerk of the Doddridge County Commission, do certify that the
Foregoing attached document is a true and accurate copy of the minutes of the Doddridge County
Board of Assessment Appeals meeting for Antero Resources Corporation held on the 5th day of
October, 2021, in the County Commission Office, in West Union, West Virginia.**

Given under my hand and seal, this 1st day of December, 2021.



Clerk of Doddridge County Commission



DODDRIDGE COUNTY COMMISSION

108 Court Street, Suite 1
West Union, West Virginia 26456
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BEFORE THE COUNTY COMMISSION OF DODDRIDGE COUNTY, WEST VIRGINIA

ORDER

Pursuant to W.Va. Code §11-3-24 et seq, a full hearing was held before the County Commission of Doddridge County sitting as a Board of Appeals on the October 5, 2021 upon the protest of Antero Resources Corp of the value of personal property as appraised by the West Virginia State Tax Department for the tax year 2021. Antero Resources Corp, Vice President, Kevin Ellis and Lawrence D Rosenberg, Legal Counsel for Antero Resources Corp, and Jan P. Mudrinich appeared as counsel for the W.V. State Tax Department.

Subsequent to the admission of exhibits into evidence and the testimony and cross examination by Jan P. Mudrinich the County Commission ruled in favor of the W.V. State Tax Department Values.

Dated this 5 day of October, 2021.



Shawn Glaspell, President

Ronald L. Travis, Commissioner

Clinton Means, Commissioner

Attest to:

Lorena "Cate" Slater, County Clerk

Ronald L. Travis
Commissioner

Shawn Glaspell
President

Clinton Means
Commissioner

ORIGINAL

RE: ANTERO RESOURCES CORPORATION'S TAX YEAR 2021

HEARING
October 05, 2021

IN THE COUNTY COMMISSION OF DODDRIDGE COUNTY
WEST VIRGINIA SITTING AS THE BOARD OF
ASSESSMENTS APPEALS

* * * * *

RE: ANTERO RESOURCES CORPORATION'S TAX
YEAR 2021 NOTICE OF PROTEST AND ELECTION
TO HAVE MATTER HEARD BY THE BOARD OF
ASSESSMENT APPEALS

* * * * *

The following hearing was taken by Antero, under
the West Virginia Rules of Civil Procedure in the
above-mentioned action, pursuant to notice, before
Catherine L. Cordy, Court Reporter, Tuesday, October 5,
2021, at 10:23 a.m. - 11:39 a.m., at Doddridge County
Commission, 101 Church Street, Suite 101, West Union,
West Virginia 26456.

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HEARING BOARD

Shawn Glaspell, President
Clinton Means, Commissioner
Robert Travis, Commissioner
Lorena Catee Slater, County Clerk

I N D E X

WITNESS	DIRECT	CROSS
Kevin Ellis	23	36
Elizabeth Burg	45	50

E X H I B I T S

ANTERO'S	DESCRIPTION	PAGE
1	Slide sheets	55

STATE'S	DESCRIPTION	PAGE
A	Variables filed in State register and Legislative Rule 110-1J	59

1 MR. MEADOWS: Good morning, Commission. Thank
2 you so much for your attention. My name is John Meadows.
3 I'm an attorney with Steptoe & Johnson based out of
4 Charleston. We are glad to be with you here this
5 morning.

6 You all are very familiar with these, I suspect,
7 having done board of assessment appeals before; and you
8 may be the experts in the room at processing and handling
9 them. And we are glad to defer to you for matters such
10 like that.

11 I will point out that this one's a little bit
12 different, because normally we don't come to you and
13 bring a pro hac vice lawyer with us. So we'd move for
14 the admission of my friend, Larry Rosenberg. This is
15 Mr. Rosenberg from the law firm of Jones Day, the D.C.
16 office.

17 And so normally if we were upstairs with Judge
18 Sweeney, we would have already filed the pro hac vice
19 motion with the Court there and the judge then considers
20 it and grants it. And Mr. Rosenberg has paid his money
21 to the state bar as required by pro hac vice and has
22 otherwise completed each and every administrative act.

23 Normally, I'd appear before Judge Sweeney to
24 begin with and introduce him, as I have today, and then

1 ask you to approve his admission pro hac vice. I'm going
2 to ask you the same thing. We sent in the pro hac vice
3 forms completed to you yesterday.

4 And, indeed, although it was bizarre and
5 interesting for my friends Anita Casey and Cathy Hinning
6 at the state bar, they figured out how to put this in a
7 category where we could pay the fee and get it done.
8 Because they are very sensitive to how they handle
9 administrative filings.

10 But I assure you today it's all done and I'd
11 like to present for admission today, pro hac vice, my
12 friend, Mr. Rosenberg, without objection from the Board.

13 PRESIDENT GLASPELL: Do I have a motion to
14 approve?

15 COMMISSIONER MEANS: Yes.

16 MR MEADOWS: Thank you very much. I'm going to
17 let Mr. Rosenberg proceed.

18 MR. ROSENBERG: Thank you very much. We
19 prepared a nice booklet, and we're going to go through
20 some of this stuff.

21 What I'm going to do is spend a little bit of
22 time at the outset going through the slides that are
23 attached. So I want to walk you through that. And then
24 we are going to have two witnesses this morning: Kevin

1 Ellis from Antero, who's going to testify as to certain
2 of the matters we're going to cover. And Elizabeth Burg,
3 who's an accountant from Altus who is going to testify as
4 well.

5 But I think probably the best thing to do,
6 because this is primarily a legal challenge, is to walk
7 through these slides for a few minutes, if that's okay
8 with the Board.

9 PRESIDENT GLASPELL: Okay.

10 MR. ROSENBERG: Thanks.

11 So if you turn to Slide 2. This is a summary of
12 the arguments that we have. And they're really two
13 different kinds of arguments. They are both legal. One
14 is constitutional. And our argument is that the State
15 and the County, by not permitting Antero to net out its
16 gross receipts certain of its production expenses, has
17 violated both what's called the Dormant Commerce Clause
18 to be west constitution and the state and federal Equal
19 Protection Clauses. And I'll get into this argument in a
20 bit in a minute.

21 The bottom line is that because Antero sells
22 almost all of its gas in other states, it has much higher
23 expenses than sellers in West Virginia who sell primarily
24 in state or use like a marketing company structure. And

1 because Antero does not able -- is not able to net out of
2 its gross receipts, those expenses, it has a much higher
3 tax burden than its competitors. And under the Commerce
4 Clause and Equal Protection Clause, we believe that's
5 unconstitutional.

6 The second argument we're going to get into is
7 one that's of administrative law. Very, very exciting.
8 And that has to do with a June 2020 Guidance document,
9 which I'll walk you through, that the State issued saying
10 specifically that for Tax Year 2021, the tax year we're
11 talking about here, companies like Antero could, in fact,
12 net out of their gross receipts their expenses getting
13 their product from the wellhead to the point of sell.

14 That notice, however, was never put into
15 enforcement. Because several months later, the state
16 tried to withdrawal it. But our argument is that that
17 withdrawal is illegal, that the notice itself was a
18 clarification of existing law that Antero was entitled to
19 and did rely upon. And, therefore, again, the State and
20 County have violated the law by not allowing Antero, for
21 at least Tax Year 2021, to net out its gross receipts --
22 its expenses out of its gross receipts.

23 Before we get to the legal stuff, I want to just
24 talk a little bit about some of the factual

1 underpinnings. And both Mr. Ellis and Ms. Burg are going
2 to testify to some of this. But if you turn to Slide 3,
3 we want to make clear that Antero makes significant
4 contributions to Doddridge County. It pays a very large
5 amount in property tax. It's been involved in road
6 upgrade projects. Mr. Ellis will explain all of this.

7 If you look at Slide 4, Antero has made a great
8 deal of the royalty payments; and we're talking about
9 hundreds of millions of dollars in royalty payments. It
10 has contributed a great deal.

11 Slide 5 talks about the Community Partnership
12 between Antero and Doddridge County and a number of the
13 good works that Antero has done. And this is apart from
14 its ad valorem taxes. These are things that have been
15 done over and above everything that the County benefits
16 from as far as the tax burden. And Mr. Ellis is going to
17 talk about some of these things.

18 Taking a look at Slide 6, I want to talk a
19 little bit about the very basic legal underpinnings. I
20 talked about them a little bit already. But there are
21 several constitutional provisions that are at issue here.
22 There is the Equal Protection Clauses of both the West
23 Virginia and U.S. Constitutions. And these basically
24 require that if you're similarly situated and you're

1 selling similar products, you've got to be treated the
2 same.

3 If you look at Slide 7, we are talking about the
4 provisions that describe what we call the Negative
5 Endorsement Commerce Clause. And basically what this
6 stuff says is, you cannot tax more heavily somebody for
7 selling its product out of state than you tax a similarly
8 situated party for selling its product in the state.
9 That's -- and going all the way back to the founding. If
10 you read the federalist papers or listen to some of the
11 songs in the musical Hamilton, there's stuff where they
12 talk about this. There was a worry at the founding that
13 states like Virginia, for example, might make it much
14 more difficult to get product -- or my tax products more
15 heavily that are sold to York rather than sold in
16 Virginia. So this is something that's been part of our
17 law since the founding.

18 If you look at Slide 8, our argument is that the
19 ad valorem tax regime here in West Virginia violates
20 those foundational constitutional principles. Again,
21 Antero sells almost exclusively out of state, it has
22 higher costs. Parties that sell primarily or exclusively
23 in state have lower costs. Antero's not able to deduct
24 those costs and therefore its tax burden is much higher.

1 Starting with Slide 9 we have a few graphs,
2 that, again, Mr. Ellis and his worker is going to testify
3 about. But I want to just cover them briefly here.

4 First of all on Slide 9, we have a chart that
5 shows where Antero's product goes. And as you can see,
6 it's a lot of pretty lines. But, basically, it goes, a
7 lot of it, very far away. You have a lot of sales to the
8 Gulf Coast, to Texas. You have sales to Midwest markets.
9 You have sales to regional markets. And we even have
10 sales that go internationally, typically out of
11 Philadelphia.

12 And so Antero sells, I think, a very small
13 amount in the state of West Virginia but most of its
14 sales are elsewhere and it does incur very significant
15 expenses getting it there.

16 If you look at Slide 10, there is a chart that
17 shows its expenses. And you can see starting at the well
18 pad, it's got gathering and compression costs, then
19 processing and fractionation costs and then, of course,
20 transportation costs. So between the wellhead and the
21 point of sale, it incurs at least these three major
22 categories of cost.

23 And there's a little chart in the bottom
24 left-hand corner here which basically shows the

1 average-per-well cost for these in West Virginia and it
2 ends up being about 1.6 million dollars per well in these
3 costs.

4 If you take a look at Slide 11, this is a little
5 bit more of a breakdown of these costs. And, again, it
6 shows those costs total for West Virginia, about 1.6
7 million average cost per well. These are the costs that
8 are disallowed. These are some other costs that are
9 allowed. These are the costs that are disallowed by the
10 State.

11 And then for Doddridge County, specifically, the
12 number's a little smaller. It's about 1.33 million per
13 well in Doddridge County.

14 And Ms. Burg is going to testify that she has,
15 through accounting analysis, compared the costs -- the
16 average well assessment multiple for MCF that Antero
17 incurs versus its competitors. And at every level of
18 production, less than 500 MCF, 500 to a million, over a
19 million and all wells total, you can see Antero's paying
20 a much higher -- it's being assessed a much higher tax
21 burden than its competitors. That its well assessments
22 are just much, much higher. And again, the reason for
23 that is because its cost that are disallowed are so much
24 higher than its competitors.

1 In fact, one way to look at this, in Slide 13,
2 which looks at Antero's average well expense against the
3 gross weight and average deduction that the State permits
4 and Antero's disallowed expenses are more than ten times
5 the gross weighted average deduction. In fact, I think
6 we're probably close to 15 times. Because you have about
7 1.6 million versus 125,000.

8 So what does this all mean, right? And so,
9 again, we are talking about these two legal points here.
10 If you look at Slide 14, again we're trying to explain
11 that Antero is selling its gas primarily out of state,
12 other people sell primarily or at least significantly in
13 state but Antero is taxed much, much more.

14 In fact, the Circuit Court, Judge Wilkes, in a
15 parallel case that's still being litigated originally
16 held that this scheme did, in fact, disparately tax
17 Antero for no plausible reason. And, therefore, violated
18 state and federal equal protection principles.

19 Look at Slide 15, if you will. And, again, we
20 are talking about an unconstitutional tax. In fact, in
21 the October 19th hearing before this Board, the State
22 effectively admitted that that's what was going on when
23 the State said, "Look, if Antero wants to pay less taxes,
24 just sell your gas at the wellhead."

1 And as Mr. Ellis is going to testify, if Antero
2 sold all of its gas at the wellhead in West Virginia,
3 that would entirely flood the market in West Virginia and
4 collapse the natural gas market in this state. So that
5 is simply not a plausible option, everything else
6 considered as well.

7 If you take a look at Slide 16. You know, the
8 State basically came around and recognized that this tax
9 regime is, in fact, illegal. And that was -- was
10 embodied in this June 2020 Guidance.

11 The June 2020 Guidance said, "Look, if you have
12 these costs getting your product from the wellhead to the
13 point of sell, you can net those costs out of gross
14 receipts. And that is what Antero wanted to do. This is
15 the argument Antero's been making for years. I'm sure
16 some of you may remember such arguments in prior years.

17 And if you look at Slide 17, we have snippets of
18 the guidance. The guidance documents in full are
19 included at Tab 3, but we'll look at these slides. And
20 if you want to look at Tab 3 later and talk more about
21 it, that's fine.

22 But the June 2020 Guidance specifically says,
23 "Look, there's a definition in the code that gross
24 receipts, you know, means total income," et cetera.

1 And then at the bottom there it says, "When sale
2 of the natural gas or oil produced from a well is not
3 sold in a field line sales transaction, then the gross
4 proceeds of sales derived from the sales transaction
5 needs to be adjusted to approximate the gross receipts
6 you would have received had the sale been a field line
7 sales transaction." This was the guidance that came out.

8 Then on the next slide, Slide 18, it says, "We
9 recognize that due to deregulation of the natural gas
10 industry, not all gas is sold today in field line sales
11 transactions. To avoid having your well overvalued for
12 property tax purposes, it is important that you
13 appropriately adjust actual gross proceeds of sale to
14 properly reflect the gross receipts you would have
15 received had the sales transaction been a field line
16 point of sale." That was the instruction that was given
17 to Antero and to everyone else at the time.

18 And one thing that's important, if you take a
19 look at Slides 19 and 20, these are diagrams showing the
20 transition from wellhead to point of sale. These are
21 diagrams that have been up on the State's web site for
22 years. And in that guidance, the State said, "Hey, take
23 a look at what we've said in our diagram for years. This
24 shows you this is what we have meant all along."

1 And so for that reason, Antero has argued, has
2 argued before you, has argued in prior litigation, that
3 this June 2020 Guidance was simply clarifying the law.
4 It was pointing to diagrams before you on the State's web
5 site. It was saying, "Look, this is how you're supposed
6 to do it."

7 Okay. And we believe that this June 2020
8 Guidance, if you look at Slide 21, corresponds with the
9 rulings of the West Virginia Supreme Court in the Steager
10 v. Consol case that went up to the Supreme Court a few
11 years ago. And our interpretation of that case is that
12 the West Virginia Supreme Court recognized that the ad
13 valorem tax scheme that was before it disparately taxed
14 well owners for no lawful reason.

15 Now, the State attempts to backtrack. And just
16 to talk about Steager v. Consol, this is a lawyer's
17 argument and maybe this isn't really something you'll be
18 that interested in. But that case said, "Look, some of
19 what the State did was illegal. Some of it might be
20 okay. But the State has discretion to interpret the
21 provisions of the law." Right?

22 And so the Court said, "We're not going to
23 necessarily overturn a State's reasonable
24 interpretation." And our view is that June 2020 Guidance

1 is exactly that. It's the reasonable interpretation of
2 the law that the Supreme Court said in Consol the State
3 was able to make. However, they're bound by it once they
4 make it as we'll get to in a minute.

5 So if you'll look at Slide 22 -- and I think the
6 timing here is important. So the State issued that
7 guidance on June 30th of 2020.

8 In August of 2020, Antero brought a lawsuit in
9 the business court before Judge Wilkes saying that that
10 guidance should apply not only to Tax Year 2021 but
11 should apply retroactively to the tax years that are
12 still in dispute in the state courts. Because it's a
13 clarification of existing law. And under fundamental
14 principles of administrative law, clarifications of
15 existing law apply to all pending cases.

16 However, after that lawsuit was bought, the
17 State then backtracked. The State tried to say, "No.
18 Well, we can't actually give this guidance, so we're
19 going to withdraw it."

20 And so in October of 2020, the State issued this
21 withdrawal and basically just says, "After further
22 consideration, it is my determination that that notice
23 was issued without legal authority and was void and
24 ineffective."

1 Now, just think about that for a minute. This
2 is the State saying, "We issued illegal guidance and now
3 we are going to withdrawal it. Not because it was wrong,
4 not because it was improper, not because conditions have
5 changed but because we illegally issued it." That is
6 remarkable that the State would say that the guidance
7 they issued three months before is illegal.

8 However, under the State's own argument, the
9 withdrawal's illegal. So if you look at Slide 24, the
10 June 2020 Guidance admits that the current regime, that's
11 the regime the State has and wants to enact again,
12 overvalued wells for tax purposes. And, effectively, the
13 June 2020 Guidance acknowledges that its prior contrary
14 position was itself arbitrary and capricious.

15 And so under the West Virginia State
16 Administrative Procedures Act, that June 2020 Guidance is
17 binding.

18 Now, if you look at Slide 25 we talk about the
19 purported withdrawal. The withdrawal completely
20 undermines the State's position that it's taking in
21 this -- we assume it's taking in this proceeding and that
22 it's taking into legal proceedings.

23 Again, the Steager v. Consol Energy case says
24 the State was free to make a reasoned interpretation of

1 existing law. That's exactly what it did in the June
2 2020 Guidance. And withdrawing it is simply not
3 something that is appropriate.

4 Take a look, if you will, at Slide 26. It is
5 black letter law in West Virginia that a State cannot
6 simply change positions like this. I'll read this quote.
7 It's the second bullet point. "[A]n agency will not be
8 permitted to [flit] serendipitously from case to case,
9 like a bee buzzing from flower to flower, making up its
10 rules and policies as it goes along."

11 And that quote is completely consistent with the
12 statement -- the bedrock statement of federal
13 administrative law on Slide 27 from the Motor Vehicle
14 Manufacturers case v. State Farm. It says, "An agency
15 changing its course by rescinding a rule is obligated to
16 supply a reasoned analysis for the change, meaning that
17 it "must examine the relevant data and articulate a
18 satisfactory explanation for [its] action including a
19 rational connection between the facts found and the
20 choice made." But that did not happen here.

21 The only reason that the State gave for
22 withdrawing the June 2020 Guidance was to say, "We issued
23 it illegally, because it was a substantive change that
24 couldn't be made in notice but had to go through

1 rulemaking, notice of comment rulemaking." But it's
2 clearly not true.

3 As we say on the next slide, "The June 2020
4 Guidance was not a "Substantive Change" in the law." The
5 law is the same. The code sections, the rules, they
6 didn't change. As before, natural resources property had
7 to be taxed under law to their true and actual value.
8 And as before, operating expenses are defined the same.

9 The June 2020 Guidance simply changed a prior
10 agency interpretation of the definition of gross
11 receipts, which it was free to do following the Steager
12 v. Consol decision. It is plainly not a substantive
13 change in law, it is simply an interpretation.

14 In Slide 29, we address the State's argument
15 that it was displacing, "A longstanding and reasonable
16 construction of the law."

17 First of all, the State's position that these
18 expenses were not deductible was never issued in a rule.
19 It was a litigating position. Right? So there can't be
20 any deference in administrative law to litigating this
21 issue. There was no rule that it changed. There was no
22 notice that it changed. It simply was a litigating
23 position.

24 Again, Consol said the State had discretion to

1 interpret actual law. And one thing that is, I think, a
2 little confusing and to be clear, the State has argued in
3 the power level proceeding that -- that our arguments
4 were clothed by the Steager v. Consol decision because
5 that decision addressed the same provision. That is not
6 true.

7 What Consol addressed specifically was the
8 definition of operating expenses, which is a
9 below-the-line deduction. And in Consol, the Supreme
10 Court said, "Look, the State and the Counties are free to
11 say that for that below-the-line deduction, these
12 so-called post production expenses can be excluded."

13 But what the June 2020 Guidance did was it
14 defined the above-the-line term, "Gross receipts." It
15 said, "When you determine gross receipts, you're supposed
16 to do it as if the transaction had occurred at the
17 wellhead, at the field line." And so it's a different
18 provision.

19 And so the State was in no way bound by Steager
20 v. Consol to come up with a different rationale than the
21 June 2020 Guidance. It was permitted to come up with
22 simply a reasonable interpretation of that term, "Gross
23 receipts."

24 Now, the State's argument ultimately hinges --

1 this is Slide 30 -- on this argument that, "No, no, no.
2 Any substantive change in law has to go through these
3 mandatory procedures in the state APA." But -- and I
4 apologize for the small print here. But the State's
5 withdrawal didn't go through any of those procedures.
6 Right?

7 So if the State says the June Guidance was a
8 change in substantive law, than surely the October
9 withdrawal was a substantive change in law and it would
10 have had to go through those in comment rulemaking.
11 Well, they didn't. It wasn't promulgated with the
12 Secretary of Revenue's written consent.

13 There was no notice of rulemaking. The tax
14 commissioner did not fix a date, time and place for the
15 receipt of public comment. The tax commissioner did
16 not wait for the -- there was no public comment. There
17 was no notice, there was no comment.

18 And, indeed, filing with the Tax Commission.
19 "Never filed the text of the October 2020 Withdrawal with
20 its notice of adoption in the State Register."

21 The State cannot have it both ways here. Right?
22 Its original interpretation was a litigation position,
23 not a notice and comment rule. The June 2020 Guidance
24 was simply clarifying existing law, and it is valid. The

1 October withdrawal, on the other hand, didn't go through
2 any of the incidents of substantive rulemaking.

3 And so the State can't claim on the one hand the
4 June 2020 Guidance was invalid for not doing this but the
5 October withdrawal is valid even though it didn't do it
6 either. It simply is an inconsistent position.

7 And so to sort of sum up our positions, the next
8 two slides, first on Slide 31, one huge problem with what
9 the State has done is that once it promulgated the June
10 2020 Guidance, people like Antero relied on it. And
11 there are critical reliances. Antero organized its
12 budget, it did a number of things. It put a lot of plans
13 into motion because of that.

14 And, quite frankly, our litigating position was
15 based on that June 2020 Guidance. We brought a lawsuit
16 based on that. And in response to our lawsuit, then the
17 State decided to withdrawal the guidance.

18 But in doing that, the State didn't consider any
19 reliance interest. And under the law, it is absolutely
20 obligated to do that. If it's going to change the law,
21 even if it does it validly, it has to consider reliance
22 interests and the State absolutely did not do that here.

23 And then finally, on Slide 32, "Permitting the
24 State to disavow its own position," is illegal. It

1 violates, as we said, the due process -- sorry, the Equal
2 Protection Clause and the Dormant Commerce Clause. It
3 violates the State's APA. And because this action is so
4 arbitrary and so inconsistent, it also violates the Due
5 Process Clause of both the Federal Constitution and the
6 West Virginia Constitution.

7 So, in sum, these are the reasons we are saying
8 that what the County wants to do, what the State is doing
9 here, violate the law, they violate the constitution and
10 they violate the State APA.

11 And, at this point, I'm happy to answer
12 questions or we could put on our witnesses.

13 PRESIDENT GLASPELL: None for me.

14 Do you have any questions?

15 COMMISSIONER MEANS: No.

16 MR. ROSENBERG: Okay. All right.

17 I call Kevin Ellis.

18 K E V I N E L L I S,

19 was called as a witness by Antero, pursuant to
20 notice, and having been first duly sworn, testified as
21 follows:

22 DIRECT EXAMINATION

23 BY MR. ROSENBERG:

24 Q. Good morning, Mr. Ellis. Could you please

1 introduce yourself to the tribunal.

2 A. Sure. Be glad to.

3 Most of you already know me. I'm Kevin Ellis,
4 Antero Resources, vice president. Twenty-year resident
5 of Morgantown. Graduate of West Virginia University
6 College of Law, and have been with Antero now for about
7 ten years. Had various interactions with all of you at
8 some point in time. And am currently working in
9 Bridgeport, of course, the office up there. That's close
10 to Ellenboro.

11 Q. Okay. Could you just explain, briefly, what is
12 Antero and what does it do?

13 A. Sure. So we are an oil and gas company that
14 produces natural gas. Presently we do horizontal well
15 drilling in Marcellus formation. And we have offices, of
16 course, in Bridgeport. We have an office here in West
17 Union. We have some field offices, some lay down yards
18 and things of that nature out across the counties as
19 well.

20 We have approximately 1,300 wells total. A
21 thousand of those are here in West Virginia. And I think
22 somewhere north of 400 or so are right in Doddridge
23 County.

24 Q. And why is Antero here today challenging the tax

1 bills that it's challenging?

2 A. Well, we appreciate the board's time today to
3 hear our appeal. It's important for us. Right? So the
4 reason we are here today is because we fill like the
5 valuation for our wells are unfair. They don't capture
6 true and actual value. And we are treated differently
7 than the other taxpayers that are our peers, relative to
8 the production of their wells in the same county.

9 As we've talked about earlier, as Mr. Rosenberg
10 talked about, you know, we've -- we've been a partner
11 with Doddridge for a long time. We will continue to be a
12 partner with Doddridge.

13 And part of that is, you know, how do we get to
14 a place where we are treated the same as our other peers
15 relative to our tax obligations? We know that we have a
16 lot of wells and a lot of production, but we want the tax
17 assessments to be based on fairness. And we don't want
18 to be treated differently than the others.

19 Q. Okay. I'll show you the slides in a little bit.
20 I want to just cover, quickly -- could you -- Slide 9
21 talks about some of Antero's holdings. Maybe you could
22 just describe, briefly, some of Antero's holdings by
23 looking at Slide 9.

24 A. Okay. So we already talked about the wells and

1 production. We have a lot of production facilities and
2 things of that nature, offices and whatnot. But as
3 you -- from this slide, what this kind of gives you is a
4 snapshot of how Antero does business.

5 We sell almost all of our natural gas products
6 at places that are outside of the state of West Virginia.
7 A lot of gas is delivered to customers at the Gulf Coast,
8 Texas, Louisiana. In the midwest, Michigan, Chicago,
9 places of that nature. We sell gas in Ohio,
10 Pennsylvania, Tennessee.

11 And then we also export materials
12 internationally. We support a great deal of LNG Export
13 Gas being sold in Asia and in Europe. So gas that we
14 produce right here, in Doddridge County, finds its way to
15 help support peoples energy needs across not only
16 domestically, the United States, but internationally as
17 well.

18 Q. Just realistically, could Antero simply sell all
19 of its gas here in West Virginia?

20 A. So -- the answer is no. So when we talk about
21 selling at the wellhead, what we really mean is selling
22 gas on Domin- -- well, it's Eastern Gas now. Eastern
23 South or Texas -- Teco & 2 (phonetic), the local delivery
24 points. Those pipelines are not -- we couldn't sell all

1 of our production there because of the volume we produce.

2 Remember, Appalachia has always been an
3 over-supplied basin relative to the demand. So -- and
4 that's reflected in what we all call basis differential.
5 You all have probably heard of that. Right? What's the
6 difference between local delivery price versus a Ninmex
7 or Henry Hub delivery price. We've always been behind
8 that. Because of why? Oversupply, not enough demand.

9 So if we were to take our gas and try -- and I
10 don't even know if we could do it. But even if we were
11 to try to sell a portion of our gas, meaningful portion
12 at some of these local indexes, it would really have a
13 significant impact on -- it would basically collapse the
14 local market for a lot of conventional produ- -- I mean,
15 conventional producers wouldn't be able to sell gas at
16 all. But I think it would just totally upend the entire
17 local basin pricing system.

18 Q. Okay. I want to talk a little bit about the
19 contributions that Antero makes to West Virginia into
20 Doddridge County. If you want to turn in the book back
21 to Slide 3, there's a few slides on that.

22 So maybe you could just describe -- here we talk
23 about property tax revenues and road upgrades. Maybe you
24 could just describe some of your thoughts about that to

1 the tribunal.

2 A. Sure. So I tried to capture just a little data
3 for you from the last three or four years. I think this
4 is mostly the last three years.

5 So from property tax standpoint, Antero has been
6 responsible for paying into Doddridge County, I mean,
7 just right at 50 million dollars over the last three
8 years in property tax payments. That doesn't take into
9 consideration severance tax payments.

10 You know, all in, we're about 105 -- in 2020, we
11 were 105 million dollars in severance of property and
12 other sales use taxes that were paid to the State.

13 And I don't have the data here about the
14 County's share of the local -- the split, you know, with
15 the severance tax; but it's fairly significant.

16 Talk a little bit about roads. I mean, we've --
17 since we have began operations really and started
18 tracking this, we spent about 200 million dollars since
19 2013 in road upgrades. And a lot of that, as you know,
20 early on went to Doddridge County secondary roads. And
21 then we also put some money into some of the primary
22 routes where the State had jurisdiction to do road
23 repairs and we put some money -- with other companies as
24 well, like 18 North and so forth.

1 So we've been very robust in the way that we try
2 to do that. So yeah.

3 Q. If you turn to Slide 4, we talk about royalties.
4 Maybe you can discuss that.

5 A. Yeah. So what I tried to do is capture some
6 very specific Doddridge County stuff.

7 So what this slide reflects really is just for
8 the past 2018 to the present, so that includes part of
9 2020. The wells that we have drilled in Doddridge County
10 has generated roughly 347 million dollars of royalties
11 for that 3-year time period. And of that, approximately
12 52 million of those royalty dollars went to people who
13 live in Doddridge County.

14 And that doesn't count the people who live in
15 Doddridge County that may get royalty on wells outside
16 the county. That's just solely for the Doddridge County
17 production.

18 And then, of course, we know that there's
19 revenue and royalties that also go to the County
20 Commission as well, for property that the County owns.

21 Q. Go to the next slide. You talk a little bit
22 about the community partnership with Doddridge County.
23 Maybe if you could just expand on that a little bit.

24 A. Sure. So we've -- so one of the things that I

1 do as part of my job is I have general oversight and
2 supervision of all of the offices in West Virginia. Part
3 of that is our community relations piece. Some of you
4 know Dave Cava. He works for me.

5 And we really -- I mean, we try to do a lot of
6 this because, Number One, we should do it. But a lot of
7 our employees live here. You know that. We live here.
8 And so we want to get engaged and be involved and help --
9 stand up behind the people who need it the most. And we
10 try to do that here through some of these partnerships.

11 So we're there for livestock sales, we're there
12 at the fairs. And we'll continue to be doing that. We
13 want to do that.

14 You know, we're very, very excited about some of
15 the work that's going on here at the park. We're going
16 to hopefully finish that town park up, I'm thinking
17 probably before the winter this year. We have a few more
18 items to do there. But that's been an important project
19 for us. Plus you can see what's there.

20 You know, we want to be supportive of these kind
21 of efforts. Because at the end of the day, we have to
22 be. And I think all of the businesses like Antero
23 Resources and some of our peers, you know, we are not
24 different in that regard. We want to be very helpful as

1 we can. And this chart illustrates just some of the
2 highlights of that the last few years.

3 Q. Yeah. All right.

4 Well, I think we described Antero's customers.

5 If you want to turn to Slide 10. I want to ask
6 you a little bit about Antero's expenses getting its
7 product to the point of sale. Maybe you could describe
8 that a little bit.

9 A. Sure. So let's talk about some of these
10 expenses that we are talking about today that we feel
11 like we are not allowed -- we are disallowed, they should
12 have been counted.

13 So compression and gatherings. Let's think
14 about that for a second. You got low pressure, high
15 pressure gathering. If you think about low pressure,
16 it's basically everything on the (inaudible) side of the
17 pressure station. High pressure gathering is everything
18 on the discharge side of the compressor station before it
19 goes to processing.

20 Then we go to processing. And you know what we
21 have here. We have the MPLX plant, Mark West plant.
22 That facility is the largest three-foot plant -- residue
23 gas plant in the U.S. I mean, it's right here. And it
24 has been for some time. So more gas is sold at the

1 tailgate of that plant than any other plant across the --
2 actually, North America. And that -- you know, so that's
3 part -- that's reflected here in the gas processing piece

4 And then from there, you have other things that
5 happen to the gas -- or excuse me, to the products. You
6 have fractionation, de-ethanizers that maybe recover
7 ethane. And all those kinds of things.

8 And then what you finally have is kind of the
9 transportation piece. Because I have to pay a rate to
10 transport gas from the plant at Sherwood and, I guess,
11 now it's Smithburg, because we have a plant up there
12 now -- to transport that to some of these markets that
13 were reflected in this other slide: To the Gulf Coast,
14 to Co. Point and to the LNG Export that's being passed.
15 So those are also costs that are involved in order for us
16 just to get to a sales point.

17 And remember why. Because really selling gas
18 here locally is just simply -- it's not an option. And,
19 actually, if that were to be the case, we would see a
20 further erosion of our basis, if you will, in price.
21 Which everybody would be impacted negatively by that.

22 Q. And just to be clear, are those expenses on this
23 chart, are you able to deduct those for purposes of gross
24 receipts, according to the State and County currently?

1 A. No. Those expenses have been disallowed by the
2 State.

3 Q. Okay. If you turn to the next -- well, let's go
4 to Slide 12.

5 How do Antero's values for tax purposes compare
6 with its competitors? And I have this slide together
7 that I know that Ms. Burg put together, but, you know, I
8 want you to just say from the Antero perspective how this
9 compares with its competitors.

10 A. Sure. What it reflects is that Antero is
11 actually assessed at a higher rate per unit of production
12 than our peers. And for gas that's produced, you know,
13 from wells right in the same county, in some cases
14 property side by side.

15 Q. And do you think that's fair?

16 A. Well, I think clearly that shows it is not fair.
17 It treats us differently. We are the same class of
18 taxpayer, but we're being treated differently. And this
19 graphical representation shows that disparately.

20 Q. If you look at the next slide, Slide 13, how
21 does the average disallowed expenses for Antero compare
22 with the gross weighted average deduction that is
23 permitted?

24 A. So this is a pretty important distinction.

1 Because basically with what the State has allowed under
2 their methodology for the annual average operating
3 expense, it probably only represents, you know, eight,
4 nine percent of our total expenses to get to a sales
5 point.

6 Q. Okay. Shifting gears a little bit. Does Antero
7 pay revenue-based taxes besides the ad valorem tax?

8 A. Yes, we do.

9 Q. What other taxes?

10 A. Well, we pay revenue-based taxes, for example,
11 in our corporate net income tax. And we are also subject
12 to revenue-based taxes in other jurisdictions where we
13 deliver and sell gas.

14 Q. Okay. And you do pay the revenue-based taxes in
15 other states?

16 A. Yes. For example, we have a -- we're subject to
17 a proportional tax on our revenue-generated for sales of
18 gas in Texas.

19 Q. Do you know what the amount is for the tax we're
20 talking about here that you believe Antero has been
21 overcharged in its Doddridge County taxes?

22 A. Yes. We believe that the improper valuations
23 have amounted to about a 7.8 million dollar overcharge in
24 our tax liability for Tax Year 2021.

1 Q. If Antero didn't have to pay that tax, what
2 would it be doing with that money?

3 A. Well, I think that we would, I mean, essentially
4 be reinvesting those dollars back into our business, to
5 our employees, to the various local things that we try to
6 support from a charitable standpoint. Maybe look for new
7 business opportunities that, in turn, would enhance
8 opportunities for all of us, you know, in the area. We
9 would make those investments to seek out those new
10 opportunities.

11 Q. And if, in fact, Antero has to pay that 7.88
12 million that it believes it shouldn't, how would that
13 affect Antero? Or would it adversely affect Antero?

14 A. Well, it will. I mean, it will. And it will
15 affect us in this way: We may not be able to, you know,
16 replace positions as they come open. We may not be able
17 to continue to hire. We may be -- we would not be able
18 to maybe provide the same level of compensation to our
19 people that maybe they should get because of maybe the
20 availability of either layoffs or maybe salary.

21 You know, so it goes into the way that we try to
22 manage the business and to -- to make those investments
23 back into the business. If we don't have it, those are
24 investments we can't make.

1 Q. Is there anything else you wanted to tell the
2 Commission while you're here today?

3 A. Well, I -- the only thing that I would say to
4 the Commission is that, again, we appreciate your time.
5 We know that you've been through these appeal processes
6 for a long time, a lot of years. And, you know, we hope
7 that you'll give us a fair consideration in our request
8 today.

9 It's -- I think what we have here shows that
10 it's pretty clear that we are being treated differently,
11 solely because of how we do business, where we sell our
12 gas. I've tried to explain the reasoning behind all of
13 that. Right? It's not -- I mean, there's market forces
14 that come to play.

15 And when we do the business the way we do, you
16 know, if we are right in how we do it, everybody benefits
17 from that. But right now, the benefit is unfair because
18 it's not capturing our actual valuations properly.

19 MR. ROSENBERG: Thank you very much.

20 No further questions.

21 MR. MUDRINICH: I don't have any questions for
22 this -- well, just one.

23 CROSS-EXAMINATION

24 BY MR. MUDRINICH:

1 Q. Mr. Ellis, the chart on Slides 12 and Slides 13,
2 you did not create these, correct?

3 A. No, sir.

4 Q. The other witness did?

5 A. Yes.

6 MR. MUDRINICH: Okay. Then I have no further
7 questions.

8 MR. ROSENBERG: Okay.

9 PRESIDENT GLASPELL: I have a couple.
10 The tax law that was just passed, does it not
11 take care of these issues from the State.

12 MR. ELLIS: You're asking for my opinion.

13 PRESIDENT GLASPELL: Well, sure.

14 MR. ELLIS: Well, it addresses some of the
15 concerns that we have here today.

16 PRESIDENT GLASPELL: What concerns does it not
17 address?

18 MR. ELLIS: Just -- I mean, there will be, you
19 know, how it's supplied. We still haven't seen the
20 models yet, so -- we got to see that first.

21 PRESIDENT GLASPELL: You know, our roads. I'm
22 an engineer by education. But for six years, I drove the
23 18 North route on school bus. And I watched the tractor
24 and trailers loaded with -- I've also owned business, had

1 my own tractor and trailers -- and watched them
2 completely demolished the road, too. So we appreciate
3 you fixing what you tore up. Because that's basically
4 what the oil and gas did, they tore it up and then they
5 fixed it. And I appreciate that. But lightweight cars
6 didn't tear the road up. It wasn't tore up before you
7 started drilling heavily down in that area.

8 I've lived in Doddridge County for 47-and-a-half
9 years, and I'm pretty familiar with it. And I understand
10 that -- we all understand that if we owe you 8 million
11 and Tyler owes you 8 million, Harrison owes you 8
12 million, that, you know, now you've accumulated whatever.
13 I mean, 40 million or less or more. Who knows the
14 number, because nobody can figure out what expenses are.

15 But with this unfairity happening from 16 to 20,
16 what are your net incomes? I mean, what was your net
17 income? Did you go in the red? Did you make money? We
18 hear what you lost, but we have never heard of what you
19 made.

20 So, you know, I -- I don't disagree with being
21 treated fairly. I don't. I've had three businesses of
22 my own. I mean, I get it. But, you know, I just want to
23 make sure Antero understands. Will it affect me? Maybe
24 not. Probably not. I don't know. But if they -- if

1 this rule goes through and there isn't some kind of
2 control on it, then, you know, we can't tell you what to
3 do with your products.

4 So, you know, we have -- you know, I now teach
5 engineering at the high school. And if -- if it's -- you
6 know, here's my feelings. And I just want to make sure
7 everybody in this room understands this. That I've
8 worked one-on-one with Antero many times. We have done a
9 lot of the transactions together. You know, I like the
10 thoughts of what you guys stand for.

11 My issue is, just remember, if you're fighting
12 out of greed and the kids in that school and the people
13 in this community see this and it doesn't somehow come
14 back and positively affect our four or five counties,
15 then I don't know that that makes it worth anybody's
16 while.

17 So I just want to make sure everybody
18 understands the impact and the good that we do utilize
19 your tax money with. However, I don't want you to go
20 broke because of it. And if that's the case, then I
21 understand.

22 So I just want to make sure that everyone, from
23 the bottom employee to the top, realizes what impact this
24 will have. And it's already happening in our county.

1 You know, so that's just all I want to make sure.

2 You know, a lot of us tolerate a lot of things.
3 You know, not everybody owns royalty, so they don't get
4 anything from your guys' business. So if we can't
5 provide tax dollars back to those people, then they don't
6 like you at all.

7 So all I'm saying is, if -- when this all comes
8 to a head -- and it's getting close. Because, you know,
9 it all goes through the State. It really doesn't go
10 through us at all. You know, the suit come to us, it
11 didn't go to the other counties. That's fine. You know,
12 makes no difference to me. I just want to make sure that
13 the people wearing the suits and ties realize the
14 negative effects that this is creating.

15 Now, you know, the park? Hey, that's great. It
16 took four and a half years to fix it. You know, at the
17 last FFA sale, because I'm at every one, you know, Antero
18 spent hardly nothing compared to local people. And
19 that's fine. Maybe you don't have the money. I don't
20 know your account. I don't know what -- I don't know
21 this stuff.

22 All I'm saying is, that, you know, Antero wants
23 a good image. I want Antero to have a good image,
24 because it's a good company to have in our county. But

1 we just need to make sure that with all this being done,
2 that it's positive for somebody or for everybody in our
3 four-or-five-county area. Because there are over half of
4 us that we are tolerating it. We are not doing business
5 with. So we get to hear this. You know what I'm saying?

6 We get people that they don't own royalty, they
7 don't own property. So they don't have a pipeline making
8 money. They don't get damages. They don't get a new
9 road, because maybe you're not in that area. There's a
10 lot of reasons why people don't benefit from this.

11 So just keep it in -- you know, all I'm saying
12 is, think about that on your business models. Because
13 however 53 million or this many million or that many
14 million, we still have the old lady on the corner that
15 needs help. And that's where your tax revenue from
16 Antero helps her. That's where the good faith money
17 comes from. It's from us, utilizing every dollar you
18 give us.

19 We don't ha, ha, ha, we got all this money and
20 throw it in the Middle Island Creek. I mean, you can
21 look around and see the improvements that we've tried to
22 do with every single dime we've made.

23 So I just want you to keep that in mind and I
24 thank you for listening.

1 MR. MEANS: You were talking about -- and you
2 did spend a lot of money on Route 18. And it was
3 impassable until you worked on it. But that \$750,000
4 that you spent on that, could you not claim that as
5 expenses when you filed your taxes?

6 MR. ELLIS: Those are charitable contributions.
7 And just for the clarification, as an oil and gas
8 company, we can't do work on the primary routes.

9 PRESIDENT GLASPELL: We understand. And trust
10 us, we fight State road.

11 MR. MEANS: Also, the gas that you ship out of
12 here, is it all stripped gas?

13 MR. ELLIS: What do you mean?

14 MR. MEANS: Are bi-products taken out of it?

15 MR. ELLIS: Yes. We recover products out of the
16 gas.

17 MR. MEANS: Okay. Then you were talking a
18 little bit about cost you more to ship it than it does
19 others. How many of these other companies around here
20 strip their gas before they send it?

21 MR. ELLIS: I don't know what other companies
22 do.

23 MR. MEANS: Because I worked for Equitable for
24 years and when we would have to burn off of Hope once in

1 a while, we'd have to put a deodorant in it or you
2 couldn't tell you was getting gas. So, you know, there's
3 a lot of bi-products.

4 Of course, I live in Smithburg. I see what all
5 goes in and out up there. And it goes out by pipeline
6 now. It used to go out by truck. It's going out by
7 pipeline now. And to hear you all talk, we would feel
8 like we should take up a collection and give you. But I
9 know better than that. Because you're doing okay.
10 Because I know too many royalty holders in this county.

11 But I do know one thing: I talked to a lot of
12 people in the last six months that said if they knew now
13 what they knew ten years ago, they never would have
14 signed a lease. And that don't look good for you all.
15 You know what I'm saying?

16 MR. ELLIS: Uh-huh.

17 MR. MEANS: People just gets upset with a lot of
18 things.

19 But I'm thankful for all that -- our school. We
20 are building a new annex across the street here. We
21 couldn't do that if it wasn't for oil and gas money. I
22 was on here 25 years ago. We didn't know if we could
23 make payday or not. Now we are okay. And it's all due
24 to oil and gas.

1 But there's an end to what we can do and an end
2 to what you can do. You know, everybody needs to make a
3 living; but we cannot be greedy. I read a book one time
4 where they asked Nelson what we wanted more of and he
5 said, "More money." So, you know, sometimes more money
6 is not the thing. If we have good friendship, that's the
7 most important.

8 And I think you guys have done -- and you've
9 done an excellent job this morning, sir. And you have,
10 too. And all of you have. But, you know, we have to
11 look at our part, too. And we have to look at the guy
12 down here on the street or the old lady out in the
13 country that says, "Hey, what are you going to do for
14 me?"

15 And we give, what, 500-and-some-thousand dollars
16 away to different organizations around here in the county
17 every year. And the only way we can do that is because
18 of the taxes we get from you. And we really appreciate
19 it.

20 PRESIDENT GLASPELL: And they do, too.

21 MR. MEANS: Yeah.

22 But I know you've got a job to do.

23 I worked for a gas company for 34 years. I know
24 what they are like. Some good, some bad. When I went to

1 work, it was a good company to start with, Equitable.
2 When I retired, it was like working in hell.

3 Thank you.

4 MR. ELLIS: Yes, sir. Thank you.

5 MR. ROSENBERG: I do have one additional
6 witness, if there are no further questions for
7 Mr. Ellis.

8 E L I Z A B E T H B U R G,
9 was called as a witness by Antero, pursuant to
10 notice, and having been first duly sworn, testified as
11 follows:

12 DIRECT EXAMINATION

13 BY MR. ROSENBERG:

14 Q. Ms. Burg, could you, please, introduce yourself
15 to the tribunal.

16 A. Yes. My name's Elizabeth Burg. I work at Altus
17 Group. I'm a director there. And we do state and local
18 tax consulting, including property taxes.

19 I've been there for about five years. Prior to
20 that, I worked in the oil and gas business. Actually
21 worked at EQT for about 10 years. And I'm currently the
22 tax coach here for the Gas And Oil Association.

23 Q. What is your educational background?

24 A. I have a bachelor's degree in accounting.

1 Q. And what certifications, if any, do you have?

2 A. I'm a certified public accountant in
3 Pennsylvania.

4 Q. All right. And what analysis did you do for
5 Antero that we're going to talk about today?

6 A. Altus Group is Antero's property tax adviser.
7 We consult and estimate their property taxes, including
8 their wells. For Tax Year '21 we prepared the oil and
9 gas return.

10 And then we also estimate the property tax
11 values based on the State's models. And we analyze the
12 values as issued by the State.

13 We also, in this case, prepared the Tax Year '21
14 appeal values at hand.

15 Q. Okay. And what do Doddridge County and the tax
16 commissioner believe Antero owes in ad valorem taxes to
17 Doddridge County for Tax Year 2021?

18 A. For Tax year 2021, for the wells under appeal,
19 Doddridge assessed approximately 15.1 million in tax.

20 Q. And what does Antero contend it should
21 actually owe for 2021?

22 A. Antero contends they owe approximately 7.3
23 million in tax.

24 Q. And so what's the difference? What's the amount

1 in controversy?

2 A. The amount in controversy is 7.8 million in
3 tax.

4 Q. Okay. And you may have already answered this
5 but how did you calculate those numbers, what Antero
6 actually should owe in your review?

7 A. We used the State's discounted cash flow model.
8 It's published on their web site. There's various inputs
9 that go into how those values are derived. The only
10 input that we changed was the working interest gross
11 receipts.

12 So we took and adjusted Antero's receipts to
13 reflect a field line point of sale. In West Virginia,
14 comparable to their peers. And then we applied a working
15 interest percent to that adjusted receipts basis to
16 derive the working interest receipts for the model.

17 We didn't change the decline rate or the
18 capitalization rate in the model.

19 Q. Okay. Did the State provide any guidance
20 suggesting that you should use -- you should capture the
21 field line point of sale?

22 A. Yes. The June 2020 Guidance that was previously
23 presented here from the State indicated that when a sale
24 doesn't occur in the state of West Virginia, companies

1 should adjust their receipts to reflect that field line
2 point of sale in the state.

3 Q. Did you look at Antero's tax burden versus that
4 of its competitors?

5 A. Yes.

6 Q. And did you prepare a chart that reflects
7 that?

8 A. Yes.

9 Q. So if we could turn to -- I believe it's Slide
10 12.

11 Is this the chart that you prepared?

12 A. Yes.

13 Q. And could you just, basically, describe what
14 this chart says?

15 A. Yes. We compiled the Marcellus well assessment
16 data based on property tax bill information for Tax Year
17 2021. And we identified the accounts per well and
18 matched those assessments per well with the production
19 from the DEP for 2019. And then we computed an average
20 value -- assessment value per MCF.

21 In order to compare Antero to their peers, we
22 wanted to show the value per MCF on the same metric
23 throughout Doddridge County.

24 And as you can see here, Antero's values for Tax

1 Year 2021 are, you know, one and a half to three times
2 greater than their peers.

3 Q. Okay. Let me ask you this question: Has Antero
4 already paid some of its Doddridge County taxes for the
5 year?

6 A. Yes. The first half payments, the majority of
7 those happened the first of September with a discount.
8 And then some additional payments happen here towards the
9 end of September.

10 Q. If you could turn to Tab 4 real quick in the
11 binder.

12 Does this exhibit reflect the amounts that
13 Antero has already paid?

14 A. Correct. This exhibit's showing by account the
15 amounts paid. It shows the check numbers and then copies
16 of check numbers follow.

17 Q. Okay. And just to close the loop, could you
18 turn to Tab 1 really quick in the binder?

19 A. Yep.

20 Q. I believe this is the protest letter, and it
21 attaches a lengthy spreadsheet.

22 A. Right.

23 Q. What is this?

24 A. So this is the list of accounts under appeal for

1 Tax Year 2021. It's Antero's wells in Doddridge. And
2 it's -- under, "State Appraised Value," that's the fair
3 market value issued by the State. And then the,
4 "Taxpayer value," is Antero's estimate of what their fair
5 market value should be using a field line sale in West
6 Virginia in the State's model. And then the del set
7 (phonetic) is the amount in controversy.

8 Q. Okay.

9 I have no further questions. Is there anything
10 else you think you need to add?

11 A. No. Other than we appreciate your time.

12 MR. ROSENBERG: Thank you.

13 CROSS-EXAMINATION

14 BY MR. MUDRINICH:

15 Q. Let's go to Slide 12. Explain this in a little
16 more detail. I'm seeing -- I guess these are wells
17 reflecting the 500,000 MCF; 500,000 to a million?

18 A. Basically we took all of the property tax bill
19 assessment data that's out on Doddridge County's web
20 site. So we got all the well assessment information for
21 Tax Year 2021. We looked at the account information to
22 understand which permit number, the API number, would be
23 associated with each assessment. And we lined the
24 assessment up with the production information, that's

1 also public data from the Department of Environmental
2 Protection.

3 So basically it's arithmetic. You take your
4 total assessment per well, divided by total production
5 and then you get this multiple that's demonstrated
6 here.

7 Q. The competitors you looked at. Who are these
8 competitors?

9 A. In Doddridge, it's EQT -- I have a note, because
10 I can't remember -- and JB were the two competitors in
11 this demonstration.

12 Q. And, again, you determined that they only
13 received -- let's just go to the 500K per million. That
14 they only received \$1.25 per MCF versus Antero's 2.41?

15 A. They are not receiving anything. They are
16 getting assessed through the State's property tax
17 assessment. So they have to pay a property tax based off
18 a value of 1.2 -- or \$1.20 per MCF. And Antero, for that
19 same group, is paying an assessment based off of \$2 per
20 MCF.

21 Q. And that was determined by looking at DEP
22 data?

23 A. It's looking at both the assessment information
24 on the county web site and the DEP data.

1 Q. Look on the next slide, Slide 13. This gross
2 weighted average deduction. Is this the 125,000 that the
3 State lost across the board for --

4 A. Correct.

5 Q. So all the competitors of Antero get the same
6 similar -- gets the same \$125,000 expense deduction with
7 final return?

8 A. In the State's model, they provide the 125-.
9 However, the gross receipts that's -- you know, you have
10 gross receipts and you have expenses. You know, the
11 gross receipts, more than likely, is adjusted for the
12 competitors in that higher graph.

13 Q. What do you mean by, "Gross receipts are
14 adjusted"?

15 A. More than likely, you know, the peers here on
16 this Slide 12, they are deriving a gross receipts based
17 off of a sale within the state of West Virginia. I can't
18 say for sure. I don't have that information. But I'm
19 speculating.

20 Q. Let's go back to these sheets attached to
21 Exhibit 1. The different values that you protested.

22 So you looked at the State's appraised value.
23 And when you reviewed that, did you see that each of
24 these was derived from allowing \$125,000 in expense

1 deduction?

2 A. Yes.

3 Q. And with slight adjustment they are producing a
4 royal --

5 A. Yes.

6 Q. So the State appraisals are consistent with what
7 they said they were going to do in the variables they
8 filed, give you 125,000 -- the appraisals were correctly
9 performed in compliance with the stated intention of
10 allowing 125,000?

11 A. Can you rephrase the question or ask the
12 question again?

13 Q. The -- I understand you dispute you don't get
14 enough expenses. That aside, you know the State only
15 allowed 125,000?

16 A. Correct.

17 Q. So the State's appraisal -- you have no
18 objections to the State's appraisal of 125 -- of these --
19 using our method? We did that correctly? We followed
20 our method. You disagree with our method, but we
21 followed our method?

22 A. Well, there was guidance that was issued in June
23 that suggested that when you don't have a sale in the
24 state, you should adjust your gross receipts. So we are

1 talking gross receipts.

2 Q. The guidance that was revoked, for lack of a
3 better term, in October?

4 A. Correct. After the producer/operator return had
5 been submitted in August using a field line sale basis.

6 Q. So you're saying you filed these returns in
7 August. You already backed out the gross receipts?

8 A. That was the guidance, yes.

9 Q. Then why are you objecting?

10 A. Because the State denied it.

11 Q. Oh, okay. So the State's back to the 125,000 on
12 each well?

13 A. For Antero, yes.

14 MR. MUDRINICH: I have no further questions.

15 MR. ROSENBERG: I don't think I have any further
16 questions.

17 PRESIDENT GLASPELL: None for me.

18 MR. MEANS: None for me either.

19 MR. MUDRINICH: I'd just like to do a little
20 housekeeping.

21 MR. ROSENBERG: Yeah. I have a short conclusion
22 and want to do some housekeeping, also, if now's a good
23 time for that?

24 The first thing, we'd like to admit the binder

1 of exhibits. All of them have been testified to today.
2 So I move the admission of these.

3 MR. MUDRINICH: I have no objection to
4 admitting. I will stipulate that these are appraised
5 values. We also stipulate that this is what the
6 taxpayer's reduction is they are desiring.

7 And the reason I do that is because we no longer
8 have a witness. We got a system in flux. I looked at
9 several of these. These State appraisals are what we
10 sent out on your increase letters. I can't generate the
11 reports we used to use when Cindy was here, to hand that
12 exhibit to your -- it's going to say the same thing as
13 this. So that's what -- the reason for what I'm trying
14 to stipulate.

15 (Antero Exhibit 1 marked.)

16 MR. ROSENBERG: So let me just say this: I
17 don't have a problem with the exhibit. The exhibit says
18 what it says. I think we actually don't think that all
19 of them are completely correct. A lot are. But I think
20 our view is that some of them may be slightly off or
21 incorrect. So we're not going to stipulate that they are
22 correct. But we note that the exhibit says what it says.
23 We have no challenge to that.

24 MR. MUDRINICH: Okay. And if you got a slight

1 problem with some of the numbers and you ultimately end
2 up winning, they can be revisited.

3 MR. ROSENBERG: Yeah. Okay.

4 MR. MUDRINICH: Or if they ultimately end up
5 losing the overall argument but there's a remand, for
6 instance, to look at all these again, that's fine.

7 MR. ROSENBERG: Okay.

8 MR. MUDRINICH: I no longer have the normal
9 witness who puts in all of the yocap (phonetic)
10 policies.

11 MR. ROSENBERG: Yeah. Okay.

12 The only other thing I'd like to say -- I mean,
13 I went through this presentation and thank you very much
14 for your patience. I very much appreciate the comments
15 from the Board. I mean, if I misstate anything, Kevin's
16 going to correct me.

17 I mean, Antero values its relationship with
18 Doddridge County tremendously and with the other counties
19 as well. And it is definitely doing everything it thinks
20 it can to be a good corporate citizen.

21 This is just about fairness. Is that Antero is
22 effectively being singled out to pay a much higher tax
23 burden than its competitors. And it's true in this
24 county and it's true in the others. And there are a lot

1 of reasons for it. But one of the main reasons is it
2 just has such high expenses getting its product to the
3 point of sale.

4 And it's not that Antero in any way wants to
5 harm anybody or not help the wonderful folks in Doddridge
6 County or everyone, it's just that it's a matter of
7 fairness and that's why Antero's here.

8 And it's fairness and the law. You know, again,
9 if Antero didn't have an extremely strong legal basis, it
10 won't be bringing this challenge.

11 And as I think the Board mentioned, there's a
12 new statute that's going to affect a lot of this going
13 forward. This was supposed to be taken care of for 2021.
14 That's why that guidance came out.

15 And, you know, putting the back years aside,
16 which aren't at issue before you, I think Antero feels
17 like it's extremely unfair that this guidance came out
18 and said you're supposed to do this by netting out gross
19 receipts. We submitted our return doing that and then
20 this withdrawal, you know, magically appears and they
21 denied our returns. We just think that's extremely
22 unfair.

23 And we really do feel that that withdrawal was
24 illegal and really in retaliation for the course of